

ISDH Hospital Fiscal 2003 Report and Statistical Comparison

Hospital: Lutheran Hospital of Indiana

Year: 2003 City: Fort Wayne Peer Group: Large

Statement One: Summary of Revenue and Expenses

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$390,132,932	Salaries and Wages	\$74,685,785
Outpatient Patient Service Revenue	\$186,085,205	Employee Benefits and Taxes	\$20,376,472
Total Gross Patient Service Revenue	\$576,218,137	Depreciation and Amortization	\$9,713,017
2. Deductions from Revenue		Interest Expenses	\$24,975,107
Contractual Allowances	\$296,701,147	Bad Debt	\$5,567,118
Other Deductions	\$3,606,226	Other Expenses	\$103,931,764
Total Deductions	\$300,307,373	Total Operating Expenses	\$239,249,233
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$275,910,764	Net Operating Revenue over Expenses	\$44,593,097
Other Operating Revenue	\$7,931,566	Net Non-operating Gains over Losses	\$0
Total Operating Revenue	\$282,842,330	Total Net Gain over Loss	\$44,593,097

6. Assets and Liabilities	
Total Assets	\$574,703,665
Total Liabilities	\$574,703,665

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$262,045,798	\$176,435,107	\$85,610,691
Medicaid	\$24,856,226	\$22,708,619	\$2,144,607
Other State	\$0	\$0	\$0
Local Government	\$3,145,300	\$1,686,704	\$1,458,596
Commercial Insurance	\$286,173,813	\$95,870,717	\$190,303,096
Total	\$576,218,137	\$296,701,147	\$279,516,990

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$12,000	\$193,000	(\$181,000)
Educational	\$1,113,128	\$3,007,378	(\$1,894,250)

Research	\$0	\$0	\$0
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Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	8,753
Number of Hospital Patients Educated In This Hospital	221,000
Number of Citizens Exposed to Hospital's Health Education Messages	100,000

Statement Four: Costs of Charity and Subsidized Community Benefits

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$77,786,455	\$114,172,775	(\$36,386,320)
Community Benefits	\$0	\$1,907,639	(\$1,907,639)

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,784	2,212
2. % of Salary	Salary Expenses divided by Total Expenses	31.2%	37.8%
3. Average Daily Census	Patient Days divided by annual days (365 days)	256.1	237.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.2	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,489	\$3,042
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,616	\$17,323
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	32.3%	40.9%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$998	\$1,022
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	45.5%	37.8%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.3%	4.9%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,442,627)	(\$10,021,313)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	15.7	4.3

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.